



**Mobilescape**  
for the Cashless Cabin

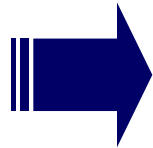


# In-Flight Payment Collection

- Issues with cash, credit transactions:
  - Onboard management of cash, generation of change for large currency bills
  - Passengers may not have enough cash to make purchase
  - Collections risk associated with large ticket items in onboard international duty free
  - Increased risk of theft or loss of cash

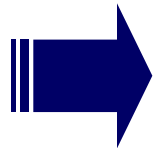
# Mobilescape Value

## Increases Revenue



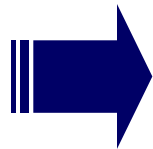
- Convenience of credit card payment simplifies cash/change issues
- Customers tend to spend more when paying by credit card

## Reduces Risks



- Collect payment from passengers on large ticket items before they leave the aircraft
- No cash taken off aircraft by flight attendants

## Improves Operational Efficiency



- Eliminate cash collection administration function
- Dispense on-board items faster with quick credit card charges and no cash management

# Case Study

## Customer Situation

- Large national airline selling drinks, snacks and other items on board

## Problem

- Flight attendants spending significant amount of time collecting and managing cash, and generating change
- Needed improvement in cash control to prevent some cash being taken off aircraft

## Solution

- Deployed Mobilescape 3000 solution
- Eliminated cash collecting onboard, and moved to 100% credit card payments

## Results

- Onboard revenue increased 100%
- Flight attendants reported significant improvement in onboard operational efficiency